6-7 March 2017 • Mandarin Orchard Hotel, Singapore

Theme: "The Power of Smart Brokers in a World of Disruptive Innovation in Insurance" The Brokers of the Future



Official Keynote Address

Rudi Spaan President & CEO / Head of **Country Operations Greater** China & Australasia, AIG **Hong Kong**



Broker Keynote Address

Robert Kelly Managing Director and CEO, Steadfast Group Limited, Australia



Anchor Address

Angela Kelly Country Manager, Singapore, Lloyd's / Chief Executive Officer, Lloyd's of London (Asia) Pte Ltd



Special Address

David Fried Emerging Markets, QBE Insurance Group, Hong Kong



Special Address

Satoru Hiraga President & CEO, Japan Insurance Brokers Association (JIBA)













Media Partner:

























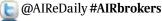


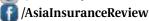


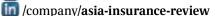


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The broking industry is continually reinventing itself as the world is getting riskier and disruptive innovation seems to be the order of the day. Brokers threatened with disintermediation since the '90s are still holding sway, some more powerful than the others. But all have a major role to play in the insurance world of today as the risks get more complex and exposures larger in a globalised world. Pressure from changing regulations, changing customer expectations, intensive competition and disruptive technology are pushing brokers to change. Brokers are also under pressure to cut expenses and commissions to stay relevant as insurers see narrow margins with no reprieve from investment returns. Technology seems to be a major driver in the future of insurance brokerage but are you ready?

Now in its fifth year, the Asia Insurance Brokers' Summit returns to Singapore with the theme: "The Power of Smart Brokers in a World of Disruptive Innovation in Insurance". Be part of the Summit to hear from prominent, thought-provoking keynote addresses and leverage on prime networking opportunities with industry leaders all coming together to create an unparalleled professional learning experience.

Who Should Attend

- Insurance Brokers
- CEOs and Senior Management of Insurance Companies
- Regulators & Supervisory Authorities
- Service Providers including Management Consultants, Lawyers, Technology Companies and Loss Adjusters
- Risk Managers

Register Now

Speakers include:



Damien Honan CEO, Honan Insurance Group



Steve TunstallDirector, Tunstall Associates,
Singapore



Hayden Seach Head of Global Corporate and Commercial – Asia, Generali, Hong Kong



Peter Blackmore Founder and Director, RiskAdvisor, Australia



José Manuel Dias da Fonseca CEO, MDS Group & BrokersLink



Thomas DijohnVice President, Asia-Pacific, dacadoo



Troy FilipcevicFounder & Managing Director,
Emergence, Australia



Fred NganCo-Founder, Coherent Capital
Advisors Limited, Hong Kong



Gerry ChngPartner, Advisory Services,
EY, Singapore



Ku Shun Kit Sidney Head of Insurance and Risk Solutions, Managing Director, AMTD Group, Hong Kong



Athistha (Nop) Chitranukroh Of Counsel, Tilleke & Gibbins, Thailand



CEO, PT Futuready Insurance Broker



Juliet Kwek Regional Director- Asia Pacific, MAXIS Global Benefits Network



Adi Sofyadi Secretary General, The Association of Indonesian Insurance and Reinsurance Brokers (APPARINDO)



Jonathan Goacher Counsel, Kennedys Legal Solutions, Singapore



Y.M Raja Zailan Putra Chairman, The Malaysian Insurance and Takaful Brokers Association (MITBA), Malaysia



Kate Fairley Senior Insurance Broker/ Branch Manager, Simplex Insurance Solutions, Australia



Astik Ranade Founder, DOT.2.DOT LLC, US



Mark Mitchell Regional CEO Asia, Allianz Global Corporate & Specialty SE



Rob Russell Regional Head of Professional & Financial Risks (PROFIN) - Asia Pacific, Lockton, Thailand



Kay Jackson Director, Simplex Insurance Solutions, Australia



Peter Jackson Director, Asia Region Multi-National Clients, Lockton Wattana Insurance Brokers (Thailand) Ltd



Paul Brenchley Director, Head of Insurance Advisory, KPMG Services Pte Ltd, Singapore



Jonathan EavesDirector of Operations, Cylence,
Australia



Roslina Chai Co-Founder / Chief Learning Curator, Gnowbe, Singapore



Laurie Feather Executive Director, Arthur J. Gallagher, Australia



Boyke Lukman CEO, PT Fresnel Perdana Mandiri, Indonesia

6-7 March 2017, Mandarin Orchard Hotel, Singapore

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	Day One: 6 Ma	rch 2017, Mo	onday
8.00 am	Registration & Coffee	12.40 pm	Lunch
9.00 am	Welcome Address by Conference Chairman for Day One		Focus on Broking in the Digital Era
	Peter Blackmore, Founder and Director, RiskAdvisor, Australia	2.00 pm	Staying Relevant in the Face of Disruptive Innovation José Manuel Dias da Fonseca, CEO, MDS Group & BrokersLink
9.05 am	Opening Address PK Modi, Councillor, Singapore Insurance Brokers' Association (SIBA), Singapore / CEO, OCW Insurance (Brokers) Pte Ltd	2.30 pm	Digital Insurance – New Opportunities For Brokers in Client Engagement and Value Propositions Thomas Dijohn, Vice President, Asia-Pacific, dacadoo
9.10 am	Official Keynote Address: Are You Ready for the Digital World? Rudi Spaan, President & CEO / Head of Country Operations Greater China & Australasia, AIG Hong Kong	3.00 pm	Using Digital Risk Profiling to Become a 'Smarter Broker' Peter Blackmore, Founder and Director, RiskAdvisor, Australia
9.40 am	Broker Keynote Address: Shaping the Future of the Broking Industry Robert Kelly, Managing Director and CEO, Steadfast Group Limited, Australia	3.30 pm	Insurance Robo Advisory Tools for Brokers – Humans versus Technology? Fred Ngan, Co-Founder, Coherent Capital Advisors Limited, Hong Kong
10.10 am	Special Address: The New Old Normal for Insurers David Fried, CEO, Emerging Markets, QBE Insurance Group, Hong Kong	4.00 pm	Human Interaction Needs in the Age of Technology and Innovation Astik Ranade, Founder, DOT.2.DOT LLC, USA
10.40 am	Q&A followed by Tea Break (Hosted by Brokerslink)	Special	Panel on Cyber Risks & Security - The Rise of the Cyber Threat
11.10 am	What Added Value Brokers Could Offer to Clients? Hayden Seach, Head of Global Corporate & Commercial, Asia, Generali Group	4.30 pm	 How cyber-attacks transformed the risk landscape Data breach risk from Internet of Things (IoT) Making Clients Cyber Resilient The Mantra of blockchain & the IoT
	Executive Panel on the Future of Insurance		- The Maintra of Bioexcham & the for
11.40 am	- The Ideal Broker from an Insurer's Perspective/Risk Manager's Perspective/a Regulator's Perspective and a Broking Competitor's Perspective		Panel Moderator: Gerry Chng, Partner, Advisory Services, EY, Singapore
	 The Ideal Broker as Corporate Risk Manager Broking in Claims Management 		Panellists include: Troy Filipcevic, Founder & Managing Director, Emergence, Australia
	Panel Moderator: Steve Tunstall, Director, Tunstall Associates, Singapore		 Athistha (Nop) Chitranukroh, Of Counsel, Tilleke & Gibbins, Thailand Sendy, CEO, PT Futuready Insurance Broker
	Panellists include: Robert Kelly, Managing Director and CEO, Steadfast Group Limited, Australia		 Rob Kussell, Regional Head of Professional & Financial Risks (PROFIN) – Asia Pacific, Lockton, Thailand Jonathan Eaves, Director of Operations, Cylence, Australia
	 Hayden Seach, Head of Global Corporate and Commercial – Asia, Generali, Hong Kong Peter Jackson, Director, Asia Region Multi-National Clients, Lockton Wattana Insurance Brokers (Thailand) Ltd Mark Mitchell, Regional CEO Asia, Allianz Global Corporate & Specialty SE 	5.30 pm	End of Day One with Tea Break (Hosted by Brokerslink)

Day	Two.	7 Mar	rch 20	017	Tuesday	v

12.00 nn

8.00 am

9.00 am

Coffee & Networking

of Insurance

Welcome Address by Conference Chairman for Day Two

Keeping Pace with the Insurers Paul Brenchley, Director, Head of Insurance Advisory, KPMG Services Pte Ltd, Singapore

Angela Kelly, Country Manager, Singapore, Lloyd's / Chief Executive Officer, Lloyd's of London (Asia) Pte Ltd

End of Summit & Tea Break

	Astik Ranade, Founder, DOT.2.DOT LLC, USA		, 3 1
9.05 am	Special Address: The Changing Face of Risk Today – Global Risk Report 2017 Satoru Hiraga, President & CEO, Japan Insurance Brokers Association (JIBA)	12.30 pm 1.00 pm	With all the Focus on the Future, are We Missing Opportunities Today? Kay Jackson, Director, Simplex Insurance Solutions, Australia Lunch
9.30 am	Managing the Future – Trends in Regulation of Insurance Brokers Jonathan Goacher, Counsel, Kennedys Legal Solutions, Singapore	2.00 pm	Messaging Around the Independent Broker. His Story and the WBN story Damien Honan, CEO, Honan Insurance Group
10.00 am	One Belt, One Road - Opportunities and Challenges Ku Shun Kit Sidney, Head of Insurance and Risk Solutions,	2.30 pm	Insuring an Impossible Threat Jonathan Eaves, Director of Operations, Cylence, Australia
	Managing Director, AMTD Group, Hong Kong		Special Focus on Employee Benefits
10.30 am	Q&A followed by Tea Break	3.00 pm	The Role of Brokers in EB - Managing the rising cost
	Panel on Leaders of Asia Brokers' Association		- Approach to people risks
11.00 am	- Growth prospects in each market - Role of association in grooming Brokers		Juliet Kwek, Regional Director - Asia Pacific, MAXIS Global Benefits Network
	- Lobbying for Brokers with governments & regulators		Panel on Young Executives in Broking
	Panel Moderator: Dr Victor Adam, Chairman & CEO, Sterling Knight, Singapore	3.30 pm	Panel Moderator: Laurie Feather, Executive Director, Arthur J. Gallagher, Australia
	Panellists include: Y.M. Raja Zailan Putra, Chairman, The Malaysian Insurance and Takaful Brokers Association (MITBA), Malaysia Adi Sofyadi, Secretary General, The Association of Indonesian Insurance and Reinsurance Brokers (APPARINDO) Satoru Hiraga, President & CEO, Japan Insurance Brokers Association (JIBA)		Panellists include: • Kate Fairley, Senior Insurance Broker/Branch Manager, Simplex Insurance Solutions, Australia • Roslina Chai, Co-Founder / Chief Learning Curator, Gnowbe, Singapore • Boyke Lukman, CEO, PT Fresnel Perdana Mandiri, Indonesia • Astik Ranade, Founder, DOT.2.DOT LLC, USA
	Bhabani S. Rath, Chairman, The Hong Kong Confederation of Insurance	4.30 pm	Anchor Address

5.00 pm

6-7 March 2017, Mandarin Orchard Hotel, Singapore

Registration Email: loga@asiainsurancereview.com

Conference Registration	Registered by
To: Ms Loga, Asia Insurance Review 69 Amoy Street, Singapore 069 888 • Tel: (65 DID: +65 6372 3184• Fax: +65 6224 1091 • w Co. Regn no.: 199 003 818 H • GST Regn no.: M2-00	www.asiainsurancereview.com
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Passport No	
Job Title Company	
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Cellular: ()	
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REGISTRATION	
Early Bird (valid till 7 February 2017)	
Subscribers ☐ US\$1,280 Non-Subscribers ☐ US\$1,580*	Subscribers ☐ US\$1,780 Non-Subscribers ☐ US\$1,980*
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Hotel Reservations: https://aws.passkey.com/go/Brokers2017

Hotel Reservation Form

Attn: Ms Doris Cheong, Business Development Manager Email: doris.cheong@meritushotels.com

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PLEASE FILL IN GUEST PARTICULARS ON REGISTRATION FORM

Meritus Connect: M01633

Check in date:		
Flight:	ETA:	
DEPARTURE DATE Check out date:		
Flight	ETD.	

ROOM TYPE / ROOM RATE

Deluxe Room

ARRIVAL DATE

☐ Single S\$300++ per night ☐ Double S\$320++ per night Room rate inclusive of daily Buffet Breakfast served in Triple Three at Level 5 and in-room Internet access

Meritus Club Room

☐ Single S\$400++ per night ☐ Double S\$400++ per night

Room rate inclusive of access to Top of the M at Level 38/39, with all day refreshments including daily Buffet Breakfast and internet access

Room Preferences	(subject to	availability)

- ☐ Smoking ☐ Non-smoking ☐ King bedded ☐ Twin bedded
- All room rates are subject to 10% service charge; and 7% Goods Service Tax.
- Check-in time is at 14:00 hours; check-out time is at 11:00 hours
- All reservations require credit card guarantee and will receive a confirmation number from the hotel via fax or email.
- Guarantee policy: Should there be a no-show or cancellation for confirmed reservation, the full duration of room charge will be imposed.
- All reservations are to be guaranteed upon credit card details received.

LIMOUSINE ARRANGEMENT

- ☐ Not required
- One (1) way limousine transfer from Airport to Hotel at \$\$110.00 subject to 7% GST
- ☐ One (1) way limousine transfer from Hotel to Airport at S\$110.00 subject to 7% GST
- $\hfill \square$ Return limousine transfer at S\$220.00 subject to 7% GST

Car pick up between 2300hr - 0700hr, a surcharge of S\$10 + 7% will be levied.

All pick-ups can be guaranteed upon credit card details received. Additional comments/ special requirements:

RESERVATION GUARANTEE

Credit Card

□ Visa	Mastercard Amex
□ Diners	□ JCB
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Credit Cara ive	annoci.		
Expiry Date : _	month	year	

Cardholder's name:

Signature of Cardholder: